



SAMPLE LOCATION INQUIRY SCRIPT

Sample script when you have the correct contact on the phone:

Hi, my name is _____ and I am involved in a community micro-grant project called Souper Starz. We create a space for people who have projects to help our community and help them get the funding they need.

The basic idea is a community-based crowdfunding dinner. So, up to six speakers with projects will be allowed 5 minutes to share their idea and answer questions. Diners will pay \$10 at the door to enter the event and receive a bowl of soup. Then, after all 6 presenters have completed their presentations, the diners vote. The presenter with the most votes, receives all the money that was taken in at the door.

I was wondering if you would be interested in hosting an event. [Ask them about the space and if it will accommodate the amount of people you are expecting] Since all the money that comes in at the door is given to the presenter to fund their project, would you be willing to donate the space and provide soup/dinner rolls/crackers/dessert/water/coffee either through your organization or by recruiting some volunteers?

- [If they say, yes]
 - Great! Thank you so much. We appreciate it and know the presenters will as well. [Then, discuss dates and times that they are available and that work with your schedule]
 - Set up a time to come look at the available space and discuss details.
- [If they say no thank you]
 - Ok. I understand. Can I ask you if there are any other spaces that you know of and would recommend to me?
- Make sure to thank them for their time.